



PAULINE
MONCLUS

LUXURY GOODS AND WINE INDUSTRY - INTERNATIONAL COURSE

VALUES

Excellence
Loyalty
Honesty
Professionalism

INFORMATIONS

Born on 26 April 2000
B driving licence
06 24 07 11 25
monclus.pauline@gmail.com
[paulinemonclus.com](mailto:monclus.pauline@gmail.com)

SOFT SKILLS

Sense of hospitality and service
Excellent interpersonal skills
Attention to detail and perfectionism
Thoroughness and organisation
Excellent adaptability
Good stress management
Dynamic, ubiquitous
Creativity

HARD SKILLS

In-depth knowledge of wine
Wine service standards
Developing and managing customer relations
Stock and inventory management
Managing a team, monitoring a budget
Project management and planning

LANGUAGES

French (Mother tongue)
English (Read, written and spoken)
German (read, written and spoken)

PROFILE

Reliable, highly motivated and self-driven, with strong language skills, I have an expertise in the wine industry with a particular affinity for French excellence and know-how.

PROFESSIONAL EXPERIENCES

Sales & Events Coordinator La Maison des Millésimes - Paris	2024
Luxury wine sales and advice, organisation of prestige wine Tasting events	
French Wine Tasting Championship - RVF (Revue du Vin de France)	2024
Blind tasting of whites, reds and Champagne	
Export Manager Château Boujac FRONTON	2023
Developing sales internationally, optimising the customer portfolio, marketing and communications, organising tastings and wine tourism for international customers	
Harvests Domaine Gevelli - Georgie Kakheti	2022
Harvesting and destemming of berries, placing in vats	
Cellar co-manager InterCaves - Le Mans / Coulaines	2020
Customer reception and advice, complete management of the point of sale stock and order management, hosting innovative tasting evenings managing social networks and boosting the sales offer	

TRAINING AND QUALIFICATIONS

Inside LVMH Certificate	2025
Currently	
MSc Wine Luxury Brand Management & Customer Experience M1 - INSEEC Paris	2024
September - August	
Magnum Insitute Bachelor Wine & Spirits - Bordeaux	2023
September - August	
Wine & Spirit Education Trust 3 (WSET 3) - Le Coam Paris	2023
July	
Certificate Wines of Portugal - Viniportugal Lisboa	2023
November	
Wine & Spirit Education Trust 2 (WSET 2) - Le Coam Paris	2022
November	
BTS Management Commerce Opérationnel ECOFAC - Le Mans	2021
September - August	